

The Perfect Sales Pro: 10 Key Concepts To Master The Art Of Sales

Dan E Blaze



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The Perfect Sales Pro is a summary of the Master Sales Manual by Dan E. Blaze... The Perfect Sales Pro is an introduction to the 10 Key skills necessary to master the art of sales, with a focus on independent sales: Personal development, consumer psychology, communication skills, self-marketing, prospecting, presentation skills, sales skills, persuasion, relationship skills and business development.

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