



# What To Say And When To Shut Up

*Rakesh Godhwani*

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## **What To Say And When To Shut Up** Rakesh Godhwani

What to Say and When to Shut Up is a useful and interactive book on persuasive communication for corporates, students, entrepreneurs, and anybody who is looking to make a lasting impression on their audience. Through a practical AEIOU

Xtra E framework and examples from inspiring leaders like Mahatma Gandhi, Malala Yousafzai, Steve Jobs, Martin Luther King, J.K. Rowling, among others, this book will help you become a persuasive communicator.

Rakesh Godhwani's invaluable advice includes ways to:

- Motivate audiences to action
- Nail the interview for your dream job
- Make impressive business presentations
- Pitch to investors to raise money
- Sell a product to a client
- Negotiate a win-win
- Network professionally and socially
- Resolve conflicts

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